

Wes Edwin Design consults, collaborates, designs, fabricates, pre-finishes in our facility (paint), and installs.

Standard pricing follows a linear foot estimating method. We use this to establish a base cost for both paint grade and stain grade. A few factors add or reduce a percentage to the base price. These include cabinet style, integrated pulls, complexity and lumber selection.

Design Fees are based on linear feet as well. Design fees will be collected prior to the release of your design. Our design fee may be waived/ reduced if the client already has full rights to a complete, accurate, professionally drafted design. This will be assessed on a case by case basis. Design fee structure as follows:

0'-10' = \$350.00

10'-30' = \$750.00

30'-70' = \$1,200.00

70' + = \$1750.00

Commonly accessible wood species include alder, beech, birch, maple, red oak, sapele, cherry and mahogany. Due to sourcing issues and product cost, White Oak and Walnut require an additional cost. Other species are available per request.

Items we 'line item' include appliance panels, floating shelving, specialty glass, pocket door hardware, and other specialty hardware.

General construction

- Paint or stain grade prep
- ¾" birch plywood box parts
- ½" baltic birch plywood drawer parts
- Solid lumber face frames and door frames
- Blum soft close door hinges
- Blum soft close drawer glides for exposed drawers
- Full extension, ball bearing drawer slides for internal pullouts

We are consistent with our product offering and have a fairly streamline process. Our cabinet construction, materials and internal hardware are the same regardless of the finish. Thus we do not have many ways to scale back or up our cabinet cost. We limit our use of MDF and will not use it on structural parts.

A trash pullout is a standard offering in our designs.

We want to stand behind our product long after our warranty expires. Often gadgets are not intended to last as long as the life of our cabinetry so we avoid gadgets in our cabinets, ie. lazy susans, corner solutions, appliance lifts. We can incorporate those items and will do so as a line item cost to the client.

We finish with conversion varnish, for pigments and clear, or waterborne clears. These products are a premium when compared to latex or oil-based paints. We do not install many raw cabinets and do not currently have pricing for raw cabinets.

Wes Edwin Design cabinet materials and finish products are the best in the industry. Adhering to the following guidelines will lead to many years of use, function, and aesthetic resilience. General care and maintenance of cabinets:

- Spills and splatter need immediate attention
- Wipe the edges of the cabinet faces as well as the front
- Transfer dishes, pots and pans, and the like using the countertop
- Do not use abrasive cleaning sponges or brushes
- Use a soft, clean cotton cloth or microfiber towel
- Warm water and dawn dish soap are the best cleaning agent (wipe with a dry cloth)
- Do not use cleaning products that introduce oil or a sealer (Pledge or wax)
- Limit the use of clorox wipes

Wes Edwin Design cost does not include knob or pull hardware, though we will apply hardware. We fabricate appliance panels but do not apply them. Most appliance retailers will apply them as part of the sale or we have a contact who is certified to do so.

Our standard step by step process is as follows:

1. Initial consultation (free of charge)
2. Estimate (free of charge)
3. Estimate approval will initiate the Design process
4. Design fee will be collected prior to the release of our design.
5. Design finalization- Up to 5 full revisions included in design fee. Subsequent major revisions will incur an additional design fee of \$75/ hr.
6. Final Measure
7. Contract Detail pre- approval
8. Contract signing/ 50% Deposit collected: **FABRICATION PERIOD INITIATED** (Lead times can vary up to 12 weeks depending on our work load at the time contract is signed and deposit collected)
9. Fabrication
10. Finish/ Paint
11. Installation 1 (40% payment collected)
12. Installation 2 (some large projects require more than one scheduled installation.)
13. Wrap/ Punch List: final adjustments, hardware, touch ups, items dependent on other subcontractor work.. (Final 10% payment collected)

We will do our best to give you a realistic expectation of timeline, however Wes Edwin Design cannot guarantee an install date until a contract has been signed and deposit is collected. Timeline from contract to installation depends entirely on our workload at the time your contract is signed. Our standard lead time is 10 weeks from contract to installation, though lead times can extend to up to 12 weeks in periods of high volume. If you are on a tight timeline it is highly recommended that you answer design questions, provide all relevant information, and make your decisions in a prompt and timely manner.

Wes Edwin Design conducts business communication during the hours of 8:00 AM - 5:00 PM, Monday-Friday. We do not accept phone calls or respond to emails or texts on evenings and weekends unless otherwise scheduled. We do understand that evenings and weekends might be the best time you have available to devote your time and energy to the development of your project. If you have questions, responses, or need to communicate other necessary items outside of business hours please send such communications via email rather than through call or text.

Thank you for your interest in Wes Edwin Design Custom Cabinetry. We look forward to working with you.